



22-06-2016

Job opportunity

Commercial Project Manager/Junior Export Manager

Devotra is an ISO 9001-2000 certified company whose activities are mainly focused on engineering projects in developing countries and upcoming markets. We offer turn-key services for any kind of project in the field of education and training from primary up to higher education, including vocational training. Furthermore we are a worldwide specialized supplier of professional technical equipment for United Nations field projects.

To strengthen our commercial team at our head office in Tholen the Netherlands, we are searching for a young and ambitious colleague who can take the position of Commercial Project Manager and who has the capabilities to develop further to Junior Export Manager within a number of years.

Your most important tasks and responsibilities will be:

- Search for interesting bidding opportunities
- Evaluating incoming request for quotations and tenders
- Produce professional and competitive offers, by sourcing the right product, the right product specifications and prices that match the request
- Determine in which specific way the offer can lead to a firm order
- Order acceptance and monitoring the implementation of the order in collaboration with the procurement department
- Have worldwide contact and build good relations with suppliers and customers
- To assist the logistics and warehouse department (if required)
- To travel to development countries (mainly Africa)

Suitable candidates will have the following skills:

- Solid knowledge of Dutch and English language; as well verbal as in writing
- Knowledge of French or Spanish language (for exploring new markets) is an advantage
- Experience with public tenders is a big advantage
- Good communication skills
- Commercial and technical background with affinity to engineering related subjects
- Punctual and accurate
- Flexible and proactive attitude
- MBO + / HBO education level
- Experience working in a commercial and technical environment
- Solid knowledge of Microsoft Office programs; Word, Excel, Powerpoint
- Hands-on mentality and able to work independently

What do we offer:

- A full-time position for 40 hours per week, which is available immediately
- A challenging job in an international, professional, informal and dynamic environment
- Personal development through internal training and to attend external export skills related courses
- Collaboration within a varied team of six to eight colleagues

Recruitment process

If you're interested in this job opportunity, please send your CV and motivation letter in English to:
Devotra B.V. Energieweg 2, 4691 SG Tholen, The Netherlands, Attention: Patti van de Werff, Managing Director
patti@devotra.nl.